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Pedigree Technologies and AGInfoDATA Partnership Lowers Costs, Improves Education for Ag Businesses

Combining leading technology with industry experience lends to high gains for agriculture businesses

FARGO, N.D. – Pedigree Technologies, LLC today announced a strategic partnership with AGInfoDATA, combining the award winning software-as-a-service (SaaS) products of Pedigree Technologies OneView® with AGInfoDATA’s years of experience and EPA acknowledged education services for the agriculture industry.

“The inspiration for our technology came from my experiences growing up on a farm,” said Pedigree Technologies founder and CEO, Alex Warner. “Those who know the Agriculture industry know how operationally intensive it is. There are a lot of people and equipment to coordinate in a small window of time. OneView provides new technologies to help the Ag industry better manage their operations. By adding AGInfoDATA as a preferred reseller partner exclusive to the Ag industry, we have combined our expertise to offer the best products and services to our Ag customers.”

Pedigree Technologies OneView® provides web- and tablet-based applications to give businesses a 360 degree view of their operations by connecting their assets, vehicles, inventories, and equipment. The ability to track multiple asset categories in one system and view data in near real-time can lead to significant ROI for Ag businesses due to the time-sensitive nature of the industry.

“Every second a piece of equipment is idling, it is money lost,” said Warner. “Our system keeps equipment moving, inventories full, and productivity up.”

AGInfoDATA has been providing best of breed, web-based technology – from EPA compliance tracking solutions to warehouse management solutions (WMS) utilizing bar code scanning technologies – as well as best practices in EPA compliance education services to the Ag industry for years. Their solutions cover a variety of devices from basic scanners to all-in-one handheld devices, including tablets. By focusing on educating business owners and employees, AGInfoDATA helps those companies achieve their mission: improve efficiencies and profitability while reducing risk and exposure for a sustainable tomorrow.

“We’ve dedicated ourselves in being a trusted source on EPA best practices and emerging technologies,” said Kent Fiebelkorn, President of AGInfoDATA. “We consistently hear from those in the industry that the biggest needs are for telemetry solutions - better dispatching, fleet and asset management, and remote inventory monitoring to keep up with ever moving people and resources. Therefore, identifying a straight forward yet robust solution to meet these needs across the Fuel, Grain and Agronomy departments for our cooperative customers has been a strategic focus. OneView offers these features plus more, in a single system, which is why we are excited to partner with Pedigree.”

Pedigree Technologies is headquartered in Fargo, North Dakota and operates satellite locations in Boston, MA; Denver, CO; Dickinson, ND; Houston, TX; Memphis, TN; New Orleans, LA; San Francisco, CA; and Sioux Falls, SD.

About Pedigree Technologies

Pedigree Technologies OneView® uses connected technologies to track, monitor, and diagnose remote assets with a single software platform. The suite of web- and tablet-based applications provides real-time insight into operations, with actionable data for better decision making. Users can manage essential vehicles, equipment, and workers from anywhere, at any time, on any device with an Internet connection. For more information, visit www.pedigreetechnologies.com.

About AGinfoDATA

AGinfoDATA, LLC is a technology based company forging ground exclusively for Ag business. Offering years of experience, commitment, and passion for delivering on what they promise, AGinfoDATA provides comprehensive EPA compliance solutions, storage tank and mini bulk tank compliance solutions, web-based warehouse management solutions (WMS) for complete inventory management, best practice guides and educational services to its customers. They also specialize as a single solution for all labels, bar codes, and tamper evident seals and decals. Through their growing network of technology partners, AGinfoDATA continues to offer emerging solutions and applications to improve processes and results for the Ag industry. For more information, visit www.aginfodata.com.

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